

drive off
smiling

THE SHOW-UP-READY LIST

First visit?

You've got this.

A little preparation.

A more comfortable conversation.

SIX SIMPLE STARTING POINTS

*Bring your questions.
We'll take it from there.*

David Kett

DriveOffSmiling.com



Start with your life.

These are conversation starters. A few honest thoughts are plenty.

01 Keep the good. Name the change.

Think about what you enjoy in your current vehicle and what you would like your next one to do better. Real examples help: a cramped school run, a long commute, or weekend gear.

02 Bring priorities, with room for ideas.

Pick two or three things that matter most. Separate daily needs from nice-to-haves, and leave room to discover a feature or vehicle you hadn't considered.

03 Tell me what caught your eye.

If you want to see a specific vehicle, send me the details before you visit so I can confirm availability. If you're still exploring, tell me what has your attention.

A USEFUL WAY TO SAY IT

"The thing I'd most like my next vehicle to make easier is..."

A little prep goes far.

Bring what is useful. Let me help with the parts you're unsure about.

04 Have the basics of your trade handy.

If you're considering a trade, the year, make, model, and approximate mileage give us a helpful starting point. You can tell me what you know and ask about the rest.

05 Make room for your real routine.

Bring the people or everyday gear your next vehicle needs to accommodate when practical. If that is difficult, a few measurements or notes can still make the conversation useful.

06 Let's choose a useful next step.

Tell me what you hope to accomplish and how much time you have. We can discuss questions, a test drive, a trade, or a next step that fits where you are today.

ONE QUICK MESSAGE IS ENOUGH

Before leaving, ask me what identification or documents to bring for the visit you have planned. The right list depends on what you want to do.

A few thoughts to bring.

Write a little. Leave a little open. We can work through it together.

WHAT I LIKE NOW / WHAT I'D CHANGE

MY TWO OR THREE BIGGEST PRIORITIES

A VEHICLE, QUESTION, OR TRADE I WANT TO DISCUSS

WHAT WOULD MAKE THIS VISIT USEFUL?

*You bring the questions.
I'll help you find a starting point.*

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